

# Covid-19 Relocation Guidelines

## The Coronavirus impact on the home sale/home purchase process

### What you should know

Current directives from the CDC, WHO and governmental agencies are requiring the real estate industry to rely heavily on advanced technology to serve clients as current restrictions limit a “business as usual” environment. Every state is different, but in general, real estate practices that involve large gatherings (open houses), or physical meetings and tours have been curbed until further notice.

A home sale or purchase can still happen during the Coronavirus outbreak. Home tours and walk-thrus are happening virtually with real time video feeds and closing appointments, for example, are conducted through online meeting software. Transactionally, limitations are eased with electronic filings and remote signature. The following represents the latest surge in “allowed” services that are helping to overcome the impact of the Coronavirus on the home sale/home purchase process:

#### Allowed:

- Live video tours
- Virtual presentations
- Electronic document signatures
- Remote notarization (in some areas)
- Electronic services for title, legal and deed recording
- Inspections for appraisal services are being conducted with pre-health check screenings and executed following strict CDC guidelines

#### Potential Restrictions:

- Property Showings
- Open Houses
- In-person meetings for listing appointments or buyer consultations
- Related professional services such as Staging/ Professional Photography
- Walk-thrus
- Sales associate attendance at closing